



HBA

MEMBER BENEFITS

HBA MEMBER BENEFITS

TAKE ADVANTAGE OF THE MANY HBA MEMBER DISCOUNTS AND BENEFITS

As a benefit of being a member, you have access to discounts and savings opportunities offered by many top companies. Reduce your day-to-day business costs with these member-only opportunities. Your membership can more than pay for itself by taking advantage of these exclusive benefits.

EDUCATION OPPORTUNITIES	3
INDUSTRY CONTRACTS	3
INSURANCE SAVINGS	4
BUILDER REBATE PROGRAM	5
RETAIL DISCOUNTS	6
SERVICE DISCOUNTS	9
NAHB DISCOUNTS	11
HBAGGR EXCLUSIVE MEMBER BENEFITS	14
HBA INDUSTRY HOTLINES	15

HBA MEMBERSHIP

EDUCATION

ADVOCACY

NETWORKING

PROMOTION

SAVING YOUR MONEY

For questions or inquires please contact
membership@hbaggr.com or call 616 281 2021 ext 254.

EDUCATION OPPORTUNITIES



HBA CONTINUING EDUCATION

The courses will guide you through the topics you must know as a business owner. We host industry experts to provide education throughout the year so that you can maintain your licenses and certifications.



HBA EDUCATION BREAKFAST

Business topics for Builders & Remodelers informal presentation including discussion with your peers and veterans in the industry. Learn and discuss best practices and “how-to” preconstruction process, handling clients, money flow and much more.



COLLEGE TUITION

Davenport University offers a 20% tuition discount for all HBAM members, employees, spouses and dependents. Call (800) 686-1600 or visitdavenport.edu/IPEX for more information.

INDUSTRY CONTRACTS

SAVE TIME AND MONEY WITH INDUSTRY TESTED CONTRACTS

As a member of the Home Builders Association of Greater Grand Rapids you have access to a wide variety of contracts. These powerful contracts were initially developed in 1998 by a member attorney and a select group of builders. They have stood the test of time and litigation. The contracts were revised in 2022 to reflect the most current construction laws and codes. They not only protect the builder, but are also a valuable communication tool for your client by helping to clarify expectations and avoid misunderstandings for both parties.

- + NEW HOME CONSTRUCTION CONTRACT
- + SUBCONTRACTOR CONTRACT
- + CONTRACT CHANGE ORDER
- + LIMITED WARRANTY
- + REMODELER CONTRACT
- + PURCHASE AGREEMENT
- + CONSTRUCTION LIEN ACT

INSURANCE SAVINGS



ABC - HBA OF MICHIGAN HEALTH BENEFIT TRUST

The ABC / HBA Health Trust is offering affordable insurance options to association members. Contact Linda Hook of 44North at (855) 306-1099 x 1072 or email at lhook@44n.com.



SELF-INSURED WORKERS' COMPENSATION FUND

HBA of Michigan members are now eligible to enroll in the ABC Self-Insured Workers' Compensation Fund. On average, this fund has returned 45% of premium to members in the fund. Contact your insurance agent or Dawn Simmons at (517)664-2754 to check eligibility.



ID Number:	3A33DF9A3H
RxBIN:	610709
ReGrp:	BUILDMI

HBA
of Michigan

INSTRUCTIONS: This card must be pre-activated and can be used immediately. Present this card whenever you purchase prescription drugs at participating pharmacies to receive a discount on prescription medications.

Pharmacy Helpline | 800-223-2146 Customer Service | 877-321-6755

NOTE: Savings eligible for this program. There are no copay or co-insurance amounts. Cash savings limited to the dollar amount shown. If you can't pay or confirm your pharmacy call the Pharmacy Help Line and we will help them process your prescription. The card features are subject to prescription drug or state plan rules.

THIS IS NOT INSURANCE.

DISCOUNT PRESCRIPTION CARD

Save up to 75% on your prescription drugs with a pre-activated card for immediate use available through the HBA of Michigan.



FARMERS INSURANCE CHOICE

Discounted auto, home and renter's insurance



PROPERTY & CASUALTY AND WORKERS' COMPENSATION INSURANCE

Qualified members can earn up to a 10% discount on most lines and a rebate on the costs of materials after an audit. They also provide other discounted business and personal insurance coverage for members. Contact your local HBA for the authorized agent.



MOTIVATION TO IMPROVE YOUR HEALTH

Financial incentives for employers and employees. Reduce FICA taxes and offer your team an array of benefits with no net cost to employers. PHMP is easy to attach to existing plans. Enroll with NPP today to save on a catalog of business discounts!



REALTIMETELEMED

RealTimeTelemed gives your employees and their immediate families 24/7 access to board-certified doctors by phone or secure video consultation. Help your team get answers to health questions 24/7 with no consultation fees and a \$0 copay. Enroll with NPP to provide this employee benefit at a discounted price.

BUILDER REBATE PROGRAM

START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE!

Builders and Remodelers can now earn rebates from many of the nation's leading housing industry suppliers with no additional cost. You don't have to change the way you do business, simply fill out the online forms and wait for your quarterly rebate checks. Our current member's average savings is approximately \$1,000, some report saving up to \$6,000 per year. Go to www.hbarebates.com or call (866)849-8400 to learn more.



Steps to Receive Your Rebate Check

- 1

Register: To start receiving your rebate, please register on our website. This tells us where to mail your check. If already registered, skip to the next step.
- 2

Calendar & Deadlines: View the calendar to determine what you can claim for and when the deadline is to submit.
- 3

Claim: Every quarter if you have a completed home, remodeling project, or multi-family unit that used any of our participating manufacturers, complete and submit the current Rebate Claim Form.
- 4

Once your **Rebate Claim** has been submitted, please view our Claims Process link on our website for detail on when you will receive your remittance statement and your quarterly lump-sum rebate check.

▶ **Contact Us with any questions**
HBArebates.com

OVER
70%
 OF PARTICIPANTS RECEIVED A
 REIMBURSEMENT OF MORE THAN THEIR
 ANNUAL HBA MEMBERSHIP DUES

THE AVERAGE REBATE PER BUILDER
 AND REMODELER COMPANY WHO
 PARTICIPATED IN 2023:

\$1,586.75

RETAIL DISCOUNTS

Register with NPP at mynpp.com/association/hba-greater-grand-rapids



1-800-FLOWERS

NPP members save 20% OFF flowers, gift baskets and more through 1800flowers.com. Deliver smiles to friends, family, employees, clients and customers. For more information register with NPP.



an Air Liquide company

AIRGAS

NPP members enjoy top-tier pricing from Airgas, a leading single-source supplier of industrial gases, safety equipment, welding supplies, refrigerants and dry ice. See full details on the HBAGGR National Purchasing Partners website.



Solutions for outfitting your team

ARIAT CREW

Outfit your crew in durable work apparel and footwear from Ariat. NPP members get access to discount pricing, custom embroidery services, and free ground shipping on every order.



BATTERIES PLUS

Save up to 73% off retail pricing on nearly 200 core items at Batteries Plus Bulbs. Shop more than 60,000 batteries, light bulbs, accessories and more from brands you know. Plus, volume pricing, on-site assessments and expert repairs on phones and tablets. Start saving today by registering with National Purchasing Partners.



7/11 COMMERCIAL FLEET MASTERCARD

The Commercial Fleet card is accepted at over 8,000 locations in Michigan and carries a 5-cents per gallon discount at all Speedway and 7/11 locations where Mastercard is accepted. Additional features include custom billing, weekly reporting, and online account management to control your fleet. The Universal card allows you to fuel at all gas and diesel stations. To register or get more information contact Holden Moll at holden.moll@fleetcor.com or 760.918.5933.



CHERYL'S COOKIES

Register for 20% OFF Cheryl's Cookies fresh-baked gourmet cookies, brownies, cakes, and desserts. Check out their famous buttercream frosting and a wide array of gift options.



DISCOUNTED LOGO GEAR

Shop online at Getz's and get special discounts on work gear from brands you love like Carhartt, Wrangler and Keen Utility. Contact elizabeth@hbaofmichigan.com to get the code.



HARRY & DAVID

Register with NPP to save 20% delivered gifts for any occasion on famous Harry & David gift baskets, fruit and gourmet food delivery for holidays, anniversaries, work events and more.

RETAIL DISCOUNTS

Register with NPP at mynpp.com/association/hba-greater-grand-rapids



HERTZ

Wherever the destination, Hertz helps NPP members nationwide find top-rated vehicles to fit every traveler's needs. Choose from a wide range of sedans, SUVs, trucks, EVs, 12-passenger vans, luxury cars, box trucks, and more—all at special contract pricing. Join today to start saving.



HP

Everyday savings on the hottest PC's, Printers and more. Enroll with NPP for up to 35% OFF with FREE shipping. Perfect for home or small office needs.



IMPAC

Impac Fleet Universal Fuel Services program is the largest fueling network in the country. Accepted at 240,000+ stations in all 50 states. Fees are waived for NPP members who purchase a minimum of \$5,000 in fuel per month.



LAKESHORE LEARNING MATERIALS

Teachers rely on Lakeshore Learning for high-quality learning products and teaching resources. Plus, they have essentials like tables, chairs, and other classroom furniture. Enroll with NPP.



MEIJER DISCOUNT PROGRAM

Sign up to receive special offers and a 10% discount on general merchandise through MPERKS. To register visit hbaofmichigan.com



OFFICE DEPOT

With more than 16,000 in-stock office supply products, Office Depot products and services meet the needs of NPP members nationwide. Receive premiere ODP pricing through NPP.



OPTCONNECT

Fully managed, reliable wireless connection for business devices: Kiosks, ATMs, Retail/POS and other M2M needs. Monthly subscriptions as low as \$20. Enroll with NPP and start saving today.



OMAHA STEAKS

Enjoy quality hand-cut steaks, food gifts, seafood, wine, and great side dishes. Enroll with NP to save on the entire Omaha Steaks online catalog and receive free shipping on select orders.



PROJUL

Members can save 20% off annual subscriptions or 10% off monthly subscriptions for the #1 rated construction management software solution. Enroll with NPP for free today and access discounts on Projul.



SHERWIN WILLIAMS

NPP members receive national account contract pricing on paints, coatings and supplies. Also receive free services like order planning and specification recommendations. Enroll with NPP to start saving.

RETAIL DISCOUNTS

Register with NPP at mynpp.com/association/hba-greater-grand-rapids



SIMPLY CHOCOLATE

Enroll with NPP today and register for 20% OFF Simply Chocolate. Chocolate bars, truffles, deluxe baskets and more from chocolate makers like Ghirardelli, Godiva, Fannie May, Harry & David and Neuhaus.



RX OPTICAL VISION ADVANTAGE PROGRAM

Rx Optical offers members a free Vision Advantage Program that provides substantial discounts on eye exams, eyeglasses, contact lenses, prescription safety glasses and laser vision correction. The program can save members up to \$100 or more on products and services. Simply present the membership card for savings at all Rx Optical locations. For more information contact Casey Beard at (800) 792-2737.



STAPLES

NPP provides discount pricing on more than 30,000 supplies and services with free next-day delivery on standard orders over \$30.



TECH21

NPP members save 25% OFF smartphone, tablet and laptop cases. Stylish, advanced protection for your device. Enroll with NPP to access your discount code and start saving today.



TIREBUYER

TireBuyer is the most convenient way to buy tires online. NPP members get instant savings on brands such as Goodyear, Michelin and Bridgestone with FREE delivery to a local installer.



TRIDIM

Tri-Dim offers NPP members up to 50% off on a full line of HVAC air filter products and services.



TRUECAR

NPP Member Auto Buying – powered by TrueCar. You could save thousands off MSRP* on a new car or find great local deals on used cars. Enroll with NPP for FREE to get real pricing on local inventory before visiting a dealer. *See site for details.



VERIZON 5G BUSINESS INTERNET

Get up to speed with America's most reliable 5G network! NPP members can access deals on Verizon 5G Business Internet. Register for a free NPP membership and start saving.



VERIZON WIRELESS

Eligible businesses can receive 22% OFF monthly access fees* and up to 35% OFF select smartphones, tablets and accessories. Enroll your business with NPP to start saving with the nation's largest, most reliable 5G LTE network.



WINC - ONLINE WINE CLUB MEMBERSHIP

Register with NPP to receive \$20 OFF your first month subscription to receive Winc, superbly crafted wines delivered to your door.

SERVICE DISCOUNTS

Register with NPP at mynpp.com/association/hba-greater-grand-rapids



ADP

Save on payroll, tax & HR solutions for small to mid-sized businesses from ADP. Enroll with NPP.

AMERICAN EXPRESS

AMERICAN EXPRESS

Business cards for companies of all sizes. Get built in tools, perks, and rewards for businesses like yours – backed by the award-winning customer service and support of American Express. Enroll with NPP today.



BRICK CONTROL

The right project management software makes all the difference for keeping you on time and under budget. Construction professionals trust BrickControl and their 30 years of experience building end-to-end project management solutions.. NPP members receive 20% off annual subscriptions.



CINTAS

New Cintas contracts can save up to 65% off uniforms, safety and facility services. Plus, get a free one-time UltraClean service and free installation of hygiene dispensers. Enroll with NPP today and save on Cintas!



MCAG

MCAG identifies class action settlement opportunities for businesses. They negotiate with claims admins, prepare and submit paperwork, and there are no fees unless you receive a recovery. Enroll with NPP to sign up for MCAG.



MY AUTOLOAN

Getting approved saves you time and money. There are no fees. It's free, fast and easy. NPP members get up to four offers in minutes with one application. Enroll with NPP and start saving today.



PITNEY BOWES

Take the guesswork out of mailing and shipping from the office. Save on leases and purchases of Pitney Bowes innovative solutions. Enroll with NPP for discounts.



PODIUM

Your new comms and marking hack: One centralized platform for managing online customer interactions, getting reviews, collecting payments and more. Podium has the tools your business needs to find, convert, and keep customers. To get started, enroll with NPP for free and save 10% on all Podium products.

SERVICE DISCOUNTS

Register with NPP at mynpp.com/association/hba-greater-grand-rapids



Moving & Storage, Solved.

PODS® MOVING & STORAGE, SOLVED.

PODS combines moving and storage into one easy solution. Enjoy the convenience of portable storage containers delivered to your door. Save on delivery, rental and long-distance transportation when you enroll with NPP at no cost.



SMALL BUSINESS GROWTH PARTNERS

Small Business Growth Partners (SBGP) helps members reach maximum growth and potential through their one of a kind BPA Process. As an exclusive HBAM member benefit, an annual BPA is included 100% with your HBAM Member Benefits (A \$2,200 value). Claim your free BPA at hbaofmichigan.com



UNIFIRST

Receive up to 60% OFF uniform rental and lease rates with specially negotiated rates from Unifirst. Enroll with NPP and start saving today.



ULTIMATE BUILDER

HBA members receive a 20% discount on a website with hosting. Ultimate Builder offers free set up of your website or they will help you set up your own. Register at hbaofmichigan.com.



VENSURE HR

Let VensureHR manage your core human resource functions to enhance your business performance and gain cost efficiencies. NPP members receive preferred pricing on customized solutions that support payroll, benefits, risk management and other HR functions.



WORLDPAY

Securely accept popular payment types and cards with a real-time transaction view. Enroll with NPP for a free statement analysis, no application fee and a \$400 statement credit on qualifying accounts.



NATIONAL HBA DISCOUNTS

Visit nahb.org/savings to take advantage of the following benefits.

AUTO



AVIS

Save up to 35% on your next car rental.



BMW

Earn up to \$1,500 on a new BMW or up to \$500 on a new MINI.



BUDGET

Save Up to 30% on your next car rental.



GOODYEAR

Save 15% on all Goodyear tires and services.



HOLMAN

Members can receive a free first-month lease payment.



NISSAN

Save \$600 to \$5,400 on sedans, crossovers, SUVs and trucks.

BUILDING PRODUCTS



LOWE'S

Visit Lowe'sForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) or Lowe's Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.

BUSINESS SERVICES



DELL

Use code NAHBFY25 to save instantly on Dell equipment and business-supported packages.



A Global Payments Company

HEARTLAND

Save on payment-processing solutions that are secure and easy to use.



FARMERS INSURANCE

Discounted auto, home and renter's insurance through Farmers Insurance Choice.



NATIONAL HBA DISCOUNTS

Visit nabh.org/savings to take advantage of the following benefits.



ODP BUSINESS SOLUTIONS

Earn up to 75% off in-store or online, plus free shipping on orders over \$50.



UPS

Save up to 50% on shipping and other services.



OFFICE 365

A one-time purchase enables lifetime access to all the essential Microsoft Office apps.



RING CENTRAL

Save 15% off RingCentral MVP and keep your business connected.



TFORCE FREIGHT

Save at least 75% on less-than-truckload(LTL) shipments over 150lbs.



T-MOBILE

Members can save on business and personal lines.



VOYAGER

Save on card set-up fees and get exclusive fuel discounts.

NAHB EXCLUSIVE

HOUSING ECONOMIC PLUS

Housing Economics PLUS empowers industry suppliers and associates with the latest market data and economic analysis. Subscribers get access to exclusive housing forecasts, as well as current and historical industry statistics.

INTERNATIONAL BUILDERS SHOW

NAHB members are eligible for discounted registration fees.

NAHB BUILDER BOOKS

Enjoy 10% off all print and digital items at the NAHB bookstore.

NAHB EDUCATION

Get discounts on NAHB webinars, courses and designations.

NAHB CONTRACTS

NAHB contracts offer various residential construction contracts, exclusively for home builders and remodelers.

STRUCTURE PRODUCTIONS

Special discounts on professional video and television production services.



NATIONAL HBA DISCOUNTS

Visit nabh.org/savings to take advantage of the following benefits.

SHOPPING + ENTERTAINMENT

HotelPlanner

ACTIVE & FIT DIRECT

Find your perfect gym for \$28/month.

HotelPlanner

HOTEL PLANNER

Members can save up to 65% on hotel bookings.

MemberDeals

EXCLUSIVE MEMBER ONLY OFFERS

MEMBER DEALS

Explore the possibilities and save! Special NAHB member discounts and exclusive entertainment and travel offers. Theme parks, movie tickets, concerts and shows, water parks, rental cars, and much more.



SAM'S CLUB

Save over 60% on a new membership plus receive travel and entertainment credit.

HBA OF GREATER GRAND RAPIDS

EXCLUSIVE MEMBER BENEFITS

HOTLINES

As part of your membership you have access to our Accounting, Legal Aid, Insurance and technology Hotlines. We have accountants, lawyers, insurance professionals and technology specialists available to help with your specific questions free of charge.

PROFESSIONAL RESOURCES

We have contracts, code books and a wide variety of resources available for your use. Our attorneys have created a wide variety of contracts ready for you to tailor to your needs.

INFO PLUS ACCOUNTING

Members receive a 10 percent discount on all webinar classes purchased through InfoPlus Accounting at www.infoplusacct.com or call 734-544-7620.

GUEST WEBSITE BLOGGER

We are looking for our members to share interesting information with our consumers by becoming a guest blogger on mygrhome.com.

HBA INDUSTRY HOTLINES

HOTLINES

As part of your membership you have access to our Accounting, Legal Aid, Insurance and technology Hotlines you may use. We have accountants, lawyers, insurance professionals and technology specialists available to help with your specific questions free of charge Consultation is limited to 30 minutes through the primary member. One referral per area is available to each HBAGGR member company per calendar year, per hotline.

ACCOUNTING HOTLINE

Whether you have question on which inventory method is best or how to minimize your taxes, these experts are here to help. Receive a one-on-one consultation with one of these accountants and get personalized answers to all your questions.

PARTICIPATING FIRMS:

Helmholdt & Company LLP

Kaptein, Dykstra & Company PC

INSURANCE HOTLINE

Do you have questions about insurance in general or about your specific policy as it relates to your business? Talk to an insurance specialist to find the answers you need.

PARTICIPATING FIRMS:

Lake Michigan Insurance Agency

Ottawa-Kent Insurance Agency

Ada Insurance Company

LEGAL AID HOTLINE

You can spend a little time and effort now, or you could spend a lot of time, effort and money later to correct a problem that could have been avoided.

PARTICIPATING FIRMS:

Hilger Hammond PC

Miller Johnson Attorneys and Counselors

Warner Norcross & Judd LLP

Wrigley, Hoffman & Hendricks PC

HOME BUILDERS OF GREATER GRAND RAPIDS

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(616) 281-2021 | MEMBERSHIP@HBAGGR.COM